How to Write, Publish, Sell and Promote Your Own Book



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Writing, Publishing Options, Sales and Promotion...For Your Book

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using web 2.0 tools to write, publish, sell and promote your book

http://www.Author2Zero.com

Name Joanna Penn Location Brisbane, Austr-Web http://www.TheCre.. Bio Author, speaker and o

- writing, self-publishing, on-demand, internet sale promotion for your book

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"Here's the thing: The book that will most change your life is the book you write"

Seth Godin

10.30 – 12.15: How to Write Your Book

12.15 – 1: Lunch and Chat

1 – 2.30pm: How to Publish Your Book

2.45 – 5pm: How to Sell and Promote Your Book



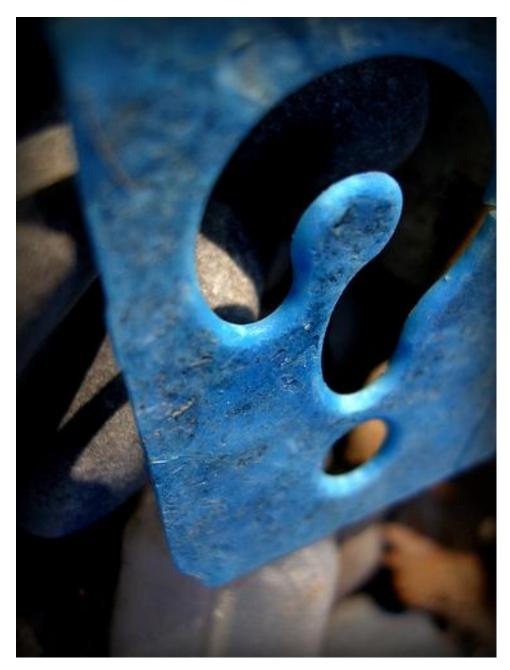


Respect others and the time we have.

Burning Questions at the beginning , and at the end of each session.

Take it offline if off topic or personal.

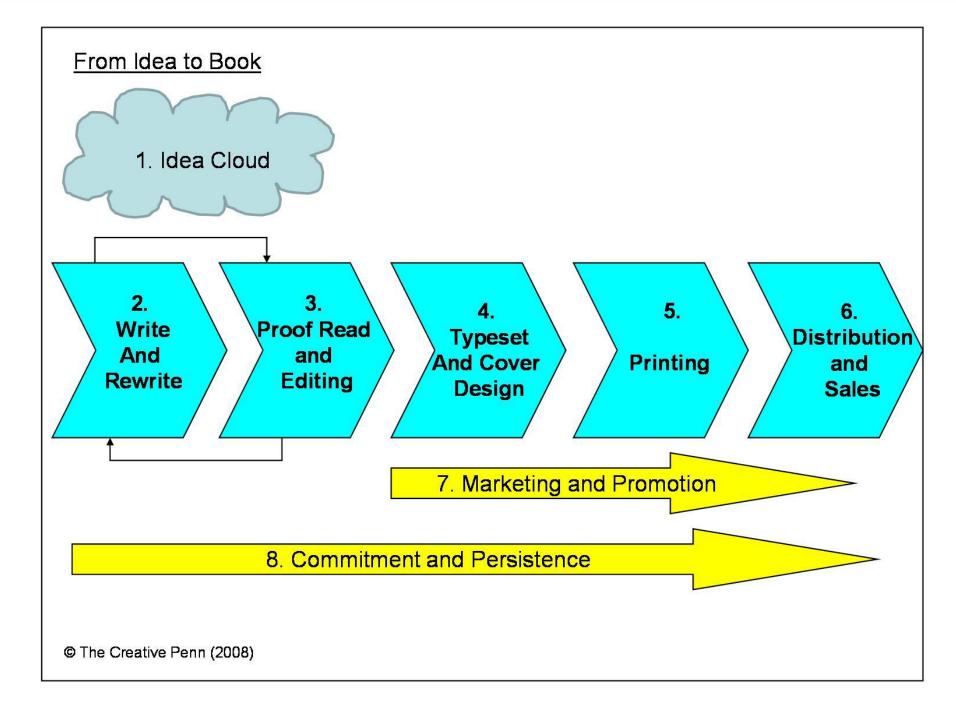
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Writing Your Book

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"What are you going to write about? Anything you damn well want"

Stephen King

What has stopped you s far?

What do you need to bre through in order to write

SINP

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"Write at the edges of the day"

Toni Morrison, author of Nobel Prize winning novel 'Beloved'



What do you need to give up in order to make the time to write your book?

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"Brick walls are there for a reason. They give us a chance to show how badly we want something" Randy Pausch, The Last Lecture

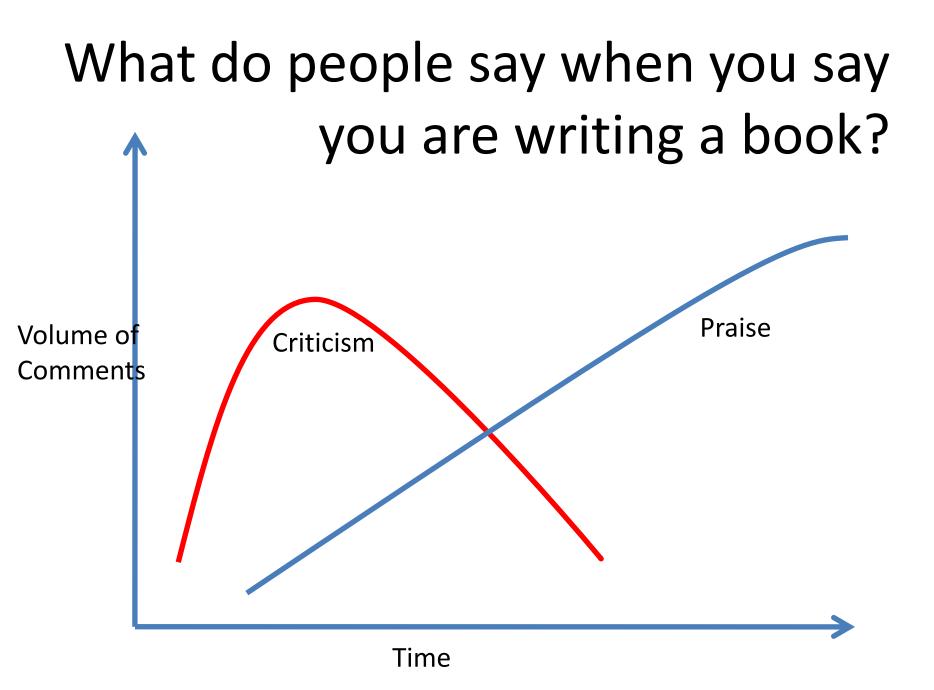
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"Don't wait for the muse. Your job is to make sure the muse knows where you're going to be every day...If he does know, he'll start showing up, chomping his cigar and making his magic"

Stephen King



"Writing is a bit like going on a diet; you should either tell everyone or no one"

Maeve Binchy





Passion and excitement

Scared

Embarrassed

Self doubt

Bored and 'over it'

Frustrated

Exhausted

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I am creative.

I am an author.

I am a wealthy, famous, published author.

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How do you actually write a book?

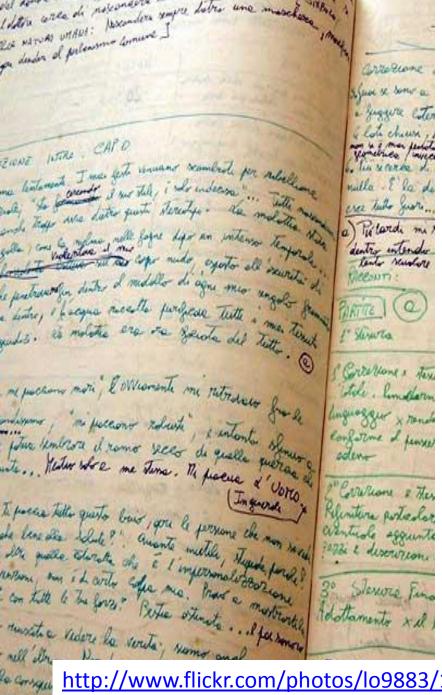
"Get black on white"

Guy de Maupassant , 19th century French writer



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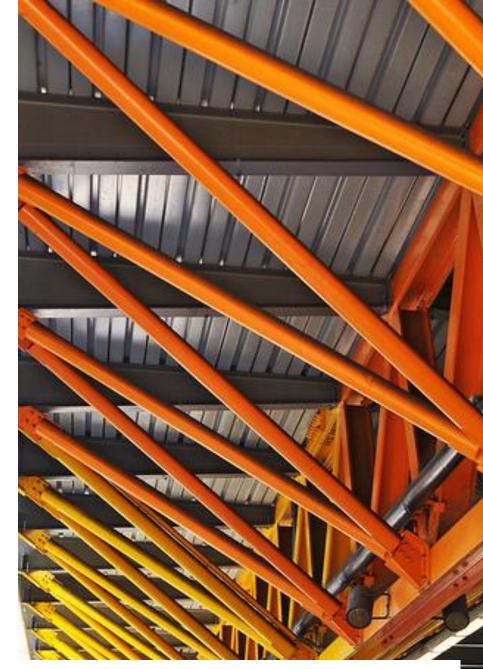
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Write without stopping or editing until you have finished first draft.

Put it away and then edit.

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Structure your book into chapters, and sub-headings and then fill in the blanks

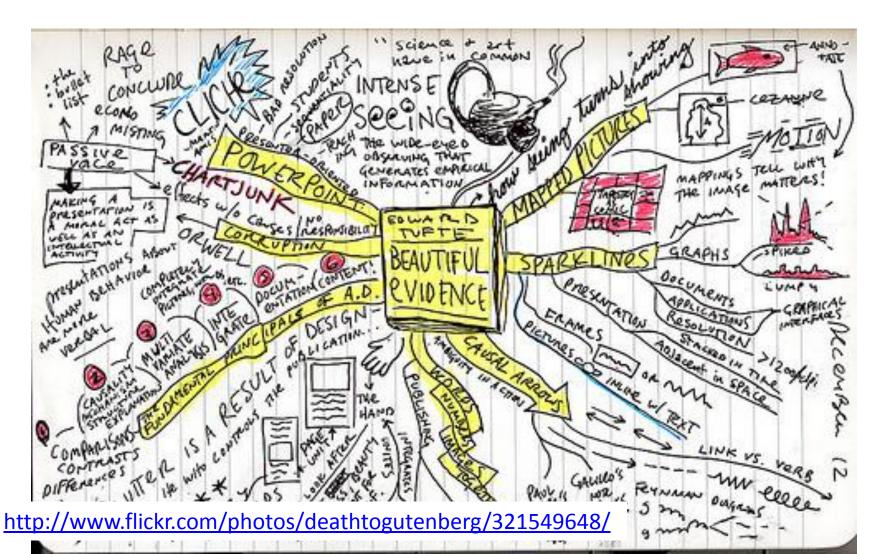


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Write lots of notes on your material and then stitch it togethe

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Draw process flows or mind maps of the book and then put them into words





Speak into a recorder for each chapter, get it transcribed (or use speech to text software) and then rework

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Create questionnaires, conduct interviews. Write up into book format with your own ideas.





- 23 years : aged 10 -33 Dreamed of writing a book
- July 2007: Decided this time I would manage it
- Xmas 2007 First draft
- Jan March 2008: Rewrites and editing
- April 2008: Published on Amazon

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"Books aren't written - they're rewritten"

(hyperived -

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Michael Crichton, author of 'Jurassic Park'

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Read and Edit

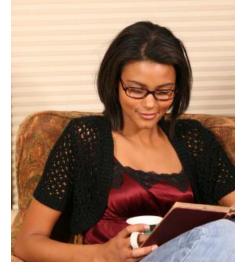


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Proof-Reader

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Editor



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Thomas Hardy

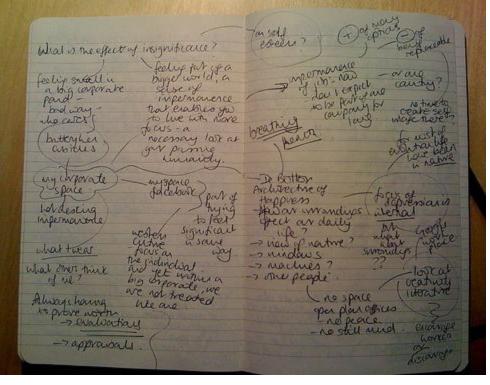
Marked up copy of:

'Tess of the D'Urbevilles'

Great English literature "The only way I can get anything written at all is to write really, really shitty first drafts"

Anne Lamott, 'Bird by Bird'

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First ideas written during conference August 2007

Notes from books on subject, Oct 2007

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Notes from one of my proof readers

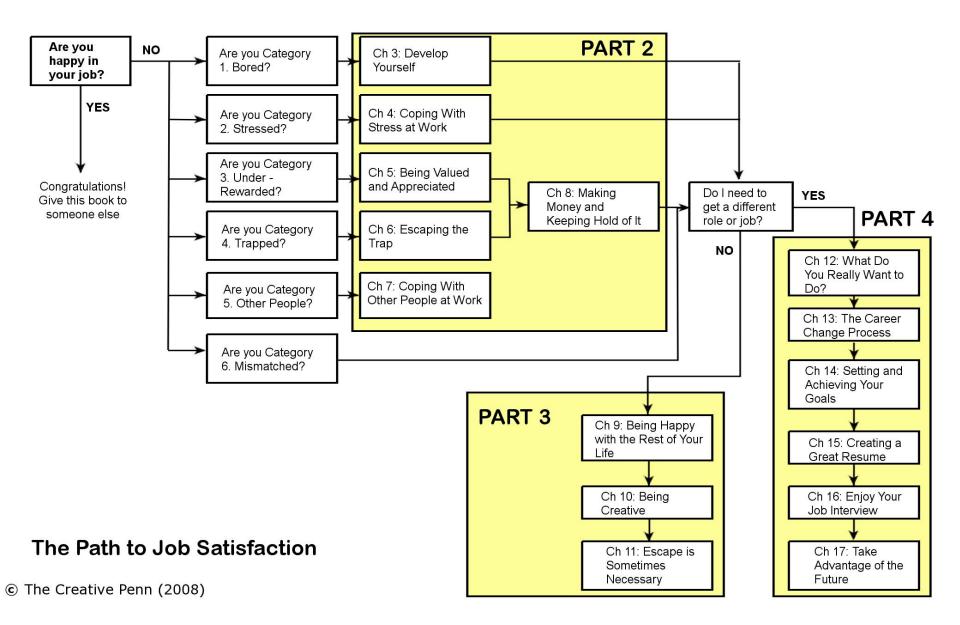
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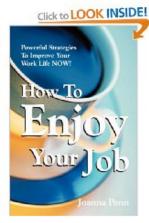
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Reorganising the book made all the difference







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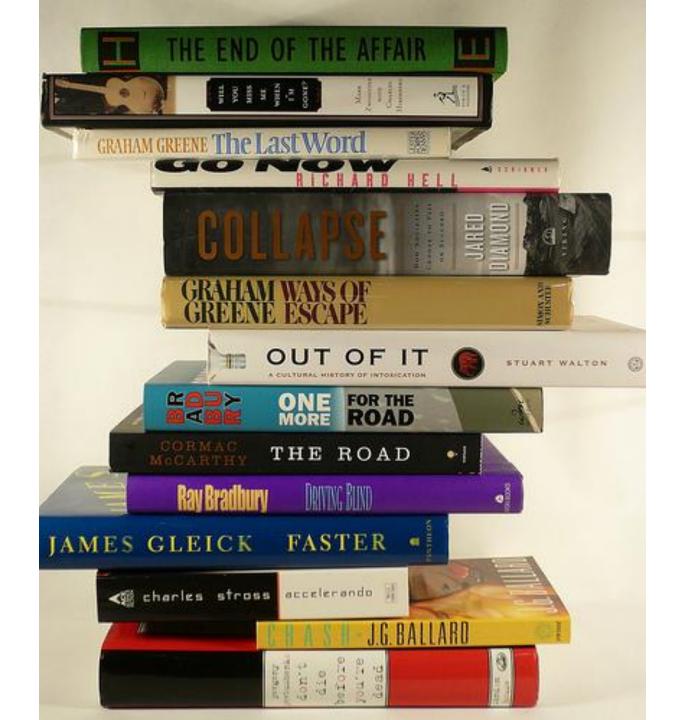
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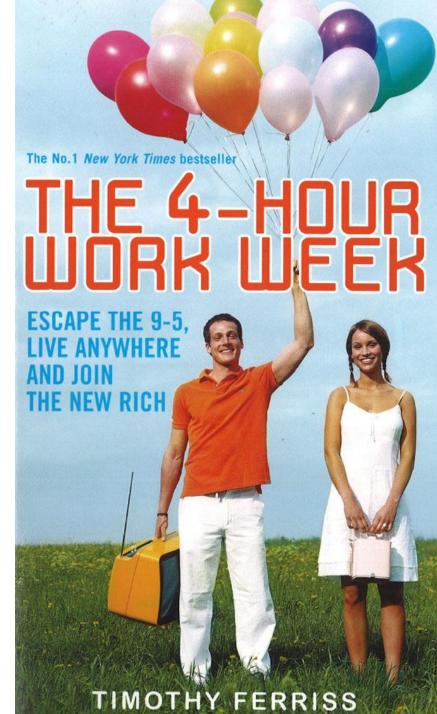


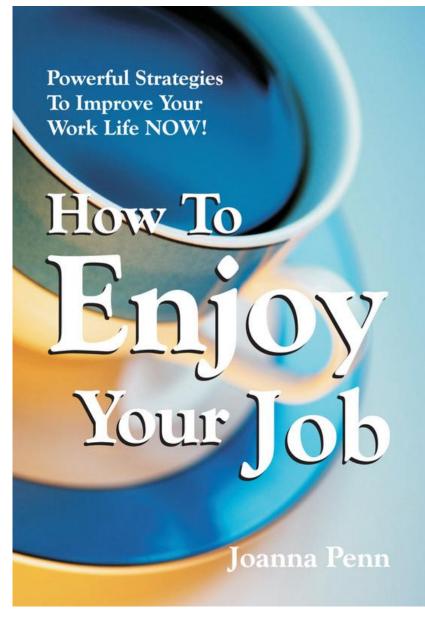
Use keywords and a sub-title especially for non-fiction

https://adwords.google.com/select/KeywordToolExternal

Test title using Google Adwords or Facebook advertising – Timothy Ferriss did this for "The 4 Hour Work Week"

Get cover done early for promotional purposes





"How to find meaning in the corporate life"

"How to Enjoy Your Job"

Feedback.... It's more like

"How to Enjoy Your Job... Or Find a New One"

It's more about career change and finding what you love



Begin at the beginning and go on 'til you come to the end and then stop"

Lewis Carroll, author of 'Alice in Wonderland'

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Persistence

Discipline

"Talent is cheaper than table salt. What separates the talented individual from the successful one is a lot of hard work"

Stephen King, 'On Writing'

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"Your kryptonite is in your mind"

Gene Landrum

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vs. Plagiarism

Write down your target now

"Thoughts become things. If you see it in your mind, you will hold it in your hand"

Rhonda Byrne, from The Secret

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"Whatever you can do, or dream you can, begin it! Boldness has genius, power and magic in it." Goethe

